

## Introducing Latitude Concierge

We have a passion for architecture and for helping people visualize the potential of a new home or property, which is what makes our job so rewarding. Latitude Concierge can solve problems based on a vision that is created from thoughtful discussions with agents and potential clients.

Latitude Concierge is a comprehensive design management service working with real estate agents and/or brokers to provide optimal design solutions. We provide our vast experience by providing complimentary design services from pre-design to post design.

Latitude Concierge is a real estate agent or broker's perfect partner. Our pre-design services are undertaken before a potential client engages with us fully, promising flexibility before commitment.

- We can establish a formal referral system where you refer clients in need of architectural services to us, and we, in turn, refer clients looking for real estate assistance to you. We often work with clients who don't have a property or residence.
- Offering Pre-Sale Consultations can help agents market properties with more detailed descriptions of the space's possibilities. This expertise is especially valuable for older or unusual properties, where there's often untapped potential that buyers might overlook.
- Many buyers are hesitant about older homes because they fear high renovation costs. We can create conceptual redesign proposals to show how a property could be transformed within a certain budget.
- We can inspect a property and make recommendations for improvements. This can be especially helpful for clients who want to buy fixer-upper homes.
- Offering Post-Sale Services to Buyers. Are you looking to offer additional value for your clients post-sale? We can develop a partnership where you can refer buyers interested in redesigns, additions, or renovations to us allowing both of us to build a stronger referral network.
- We can collaborate on marketing campaigns, co-host webinars or workshops, and create content that highlights our partnership.

If you would like to hear more about our services and how we could potentially help foster a collaboration between our companies please feel free to reach out to our firm.